



Brian Baker
Vice President of Sales



With more than fourteen years of experience providing clients technology solutions, Brian brings an excellent sales and sales management background to the Hosted Solutions team. Brian is responsible for the company's sales, marketing, product management, managed services, and strategic partnerships. Brian joined the Hosted Solutions team as Sales Manager for Raleigh, N.C. and was promoted to Vice President Sales in February 2006.

Prior to Hosted Solutions, Brian had an illustrious career with AT&T's Enterprise Sales division. Responsibilities with AT&T included sales of MPLS, E-VPN, Frame Relay, VoIP and Voice network solutions to key Fortune 500 accounts. Additionally, Brian held leadership sales positions while at NuVox Communications providing clients with integrated voice and data solutions. Brian began with NuVox as Manager of Sales and Development. In this role, Brian was responsible for sales training of a 200 person sales force across fifteen cities. As Sales Manager for NuVox, he led his team to great success and profitability for the Raleigh, N.C. market.